

Cambridge Sound Management Premier Reseller Program

Cambridge Sound Management is the developer of Qt *Quiet technology™* and the *Oasis Qt™* sound masking system. A product spin-off of Acentech and BBN, the world's first acoustical professionals and fathers of the study of workplace acoustics, Cambridge Sound Management enjoys the respect of acoustical consultants around the world.

Designed by acoustical experts, our state-of-the-art sound masking solutions reduce distractions in open plan workspaces and ensure confidential speech privacy in closed-door offices. The *Oasis Qt™* sound masking system has created a paradigm shift, overcoming challenges posed by previous generations of white noise, in-plenum systems. Worldwide demand for Qt *Quiet technology™* sound masking solutions has never been stronger.

Demand is exploding

Concern for privacy, combined with workspaces getting smaller and denser, fuels the explosive demand for sound masking products. From banking to healthcare, in workspaces large and small—the demand for sound masking systems has never been greater. A direct-field sound masking solution is a wise investment for both new construction and renovation projects—it creates necessary levels of speech privacy and acoustical comfort in both private offices and open plan workspaces. Cambridge Sound Management's *Oasis Qt™* sound masking system is truly a generation ahead of old fashioned, in-plenum alternatives.

Reseller opportunities

We are currently seeking select business partners to participate in a variety of reselling opportunities, from coverage of exclusive geographical territories with *Oasis Qt™* to engineering Qt *Quiet technology™* into furniture, flooring, lighting fixtures and other appliances.

Cambridge Sound Management's Premier Reseller Program benefits

- Worldwide promotion of *Oasis Qt™*
- Inclusion in Cambridge Sound Management's marketing material (both in print and on-line)
- Access to Cambridge Sound Management's marketing templates—customizable with your company name and contact information
- Co-marketing opportunities
- Access to a secure Reseller web page with dozens of product sheets, sales presentations, downloadable images and other helpful documents
- Sales training
- Pre- and post- sales support
- Technical training and support
- Pricing discounts

For more information

Please contact us to discuss your interest and receive more information:

Cambridge Sound Management, 27 Moulton Street, Cambridge, MA 02138

Call us toll free at: 800 / 219-8199 or email us at: info@cambridgesoundmanagement.com

Cambridge Sound Management, LLC, located in Cambridge, MA, is the developer of Qt *Quiet technology™*, a low-voltage distributed audio system for sound masking, paging and background music distribution in the workplace. Our systems are sold direct and by select partners worldwide; they are deployed in over 7 million square feet of space. Installations range from modest home offices to spaces of unlimited size. Applications range from providing acoustical comfort in open workspaces to settings such as doctor's offices, where sound masking is used to ensure confidential speech privacy.

Qt *Quiet technology™* and *Oasis Qt™* are trademarks of Cambridge Sound Management, LLC.