

PRESS RELEASE



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CAMBRIDGE SOUND MANAGEMENT PARTNERS WITH GRIFFITH SALES ASSOCIATES TO OFFER LEADING-EDGE SOUND MASKING SOLUTIONS THROUGHOUT THE SOUTHERN U.S.

Cambridge, MA - June 15, 2010 - Cambridge Sound Management, LLC, a leading worldwide supplier of sound masking, paging and music systems for the workplace, announces a partnership with Independent Manufacturer's Representative firm Griffith Sales Associates of Marietta, GA.

Cambridge Sound Management's Qt Quiet technology™ sound masking, paging and music solutions are now part of Griffith Sales' diverse portfolio of professional audio and videoconferencing equipment. For nearly 20 years, Griffith Sales has been a trusted source of leading-edge audio products for architects, contractors and construction specifiers throughout the southeastern US.

"We are thrilled to work with Griffith Sales Associates because of their wide-ranging experience in the field," says John Heine, President and Founder of Cambridge Sound Management. "They've been in the pro audio business for a long time and have proven themselves time and again to both their customers and manufacturers. Scott Hough and his team lend strong credibility to our sound masking solutions."

Among the products now represented by Griffith Sales is the Qt PRO™ sound masking, paging and music system. Miniature ceiling-mounted emitters project sound directly into required areas of coverage, and a single, multi-zone control unit powers up to 180,000 square feet of space while drawing just 13 watts of power. The system offers two intuitive control options - a front panel interface or networked, browser-based software accessible from any desktop.

Qt PRO™ provides ultimate flexibility for a workplace. Sound masking ensures privacy and productivity; Paging and music options are included at no additional expense; Software allows for remote monitoring and control; Plug-and-play components ensure straightforward installation; and low power usage meets any company's Green standards!

"We are excited to bring Cambridge Sound Management's innovative sound masking, paging and music technology to our clients," says Scott Hough, Pro Audio/AV Division Manager for Griffith Sales. "Qt PRO™ complements our existing product line and we see tremendous potential in the marketplace. Our customers trust us to showcase innovative solutions and this product will not disappoint."

Griffith Sales' 5-member team will represent CSM in Georgia, North Carolina, South Carolina, Tennessee, Alabama and Mississippi. The Griffith Sales team will generate new business opportunities and manage relationships with CSM's established dealers in this territory.

Cambridge Sound Management, LLC, located in Cambridge, MA is the developer of Qt PRO™, a sound masking, paging and music system featuring cutting-edge distributed audio technology for the workplace. Systems are sold by a worldwide network of resellers and are deployed in millions of square feet of workspace. Installations range from modest offices to enterprise campuses of unlimited size. Applications include providing acoustical comfort in open plan spaces to ensuring confidential speech privacy in private offices. Cambridge Sound Management is a spin off of two world-renowned companies: acoustical consulting firm, Acentech and technology innovator Bolt, Beranek and Newman. Qt PRO™ is a trademark of Cambridge Sound Management, LLC.

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